



*140 Main Street  
P. O. Box 1437  
West Dennis, MA 02670*

January 24, 2018

Dear Bass River Marina Customers,

The winter cold has set in here at Bass River Marina, but the days are getting longer. This means summer is getting closer. Many changes have taken place at the marina since the last time you may have been here.

The biggest change was the sudden passing of Bob Bratton. Bob was General Manager of Bass River for 20 years. His smile, great nature and commitment to his customers was paramount. Bob will be missed by many in the boating and local music scene. We will be having a celebration of Bob's life on February 3 from 2-6pm here at the marina. Please come by to share stories of Bob and meet some new faces.

I have jumped into the shoes as General Manager. The shoes are big to fill. I grew up in Yarmouth, spent my life boating and sailing on Bass River. For the past 22 years I was at Ship Shops on Bass River as office manager. This role gave me the experience to take the next step at a beautiful location. I am also active in the community and with the youth on the cape. I look forward to meeting everyone and working with you. Over the coming months we will be making building changes and small changes in policies and procedures. All of which will be for the good of our valued customers.

We are also excited to announce that Glen Aiello has come on as our service manager. Glen has years of service manager experience from a local large marina on cape. He is excited to meet everyone and take care of all your service needs.

Please find the enclosed 2018 Service Department Rate Sheet and Commissioning Checklist to assist you in getting ready for the upcoming boating season. We are going to make a big effort to prepare as many boats as we can before your launch date. Please look at the enclosed pages, check off the services you wish to have done. You can mail, fax or call with your service requests. These pages will also be on our website so you can fill them out and send them to us directly. Also on the worksheet we have provided a space for your e-mail address which we will use for future communications and our new monthly newsletter. Your cooperation in returning the checklist will be greatly appreciated so that we can get working on your needs as soon as possible.

Early response has been great in regards to returning dockage and rack customers, all signs are looking good for an exciting 2018 boating season here at the Marina. The indoor rack storage building has been demolished, and the new heated building should be in place for the season. We have introduced Blackfin boats into our sales line up. The legend lives on! Please stop in at the New England Boat Show in February to see Troy, the crew and the new Blackfin line up!

As we go into the 2018 boating season, we want to thank you for your past patronage, and we look forward to continuing to provide the best service possible for all of your boating needs.

Sincerely,  
Joseph E. Tierney, General Manager



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**Bass River Marina Spring Commissioning Checklist**

- Please fill out the form in its entirety and or check off the Proceed with "R" recommended services listed space at the bottom of the page. All accounts must be paid in full before the boat will be launched. This signed checklist will be considered authorization to perform the services desired. All launch dates will be confirmed with the boat owner before launching. Contact BRM Service Department for more details.

Boat Owners Name _____	Boat Make/Model _____
Address _____	Engine(s) Model _____
_____	Boat Name _____
Phone Number _____	Slip Number _____
Alt Phone Number _____	Rack/Trailer Boat _____
<b>**E-Mail Address**</b> _____	By Water/Mobil _____

- Requested launch Date \_\_\_\_\_ Key Location \_\_\_\_\_

Remove wrap & recycle ___	Boat Wash _____	Commission Engine(s) ___	Comm Fresh Water Sys ___	Install Outdrive _____
Offload for bottom paint ___	Comp/Wax hullsides _____	Tune Up Engine(s) _____	Comm Head Sys _____	Check Eng. Align. _____
Bottom paint boat _____	Comp/Wax Topsides _____	Oil/Filter change _____	Comm A/C Sys _____	Inspect running gear _____
Anti Foul Outdrive _____	Quote Cabin/Carp clean _____	Fuel Filter(s) change _____	Comm Generator _____	R&R Cutlass Brg _____
Anti Foul Trim Tabs _____	Clean/Polish brightwork _____	R&R water pump kit _____	Change gear lube _____	Pack Stuffing Box _____
Remove/Replace Zincs _____	Install Canvas _____	Purge Hyd. Steering _____	Recon Prop(s) _____	Top Off Fuel _____
Charge Batteries _____	Sea Trial Boat _____	Systems Overview _____	Install Electronics _____	Gel Coat Repairs _____
		Mobile Marine Service ___	Fuel Injector Service _____	R&R Thermostats _____

- Proceed with "R" recommended services listed \_\_\_\_\_
- Please list any services or special notes that are not listed above.

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Credit Card Type: Visa MC AmEx Dis Card Number \_\_\_\_\_ Security Code \_\_\_\_\_  
 Billing Street Address and Zip Code \_\_\_\_\_

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_



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### Bass River Marina 2018 Service Rate Sheet

<b>Shop Labor Rate</b>	\$110.00 per hour	<b>Hauling &amp; Launching</b>		<b>Electronic Fuel Injector Service</b>	
Environmental Charge	\$13.00 per work order	Travel Lift Haul Out/Launch	\$9.00 p/ft ea.way	Top Feed Injectors, 3 or more	\$29.95 each
Written Estimates	\$50.00	Fork Lift Haul Out/Launch	\$9.00 p/ft ea. way	Top Feed Injectors, 2 or less	\$39.95 each
		Short Haul Out/In Slings/Launch	\$9.00 per ft	Side Feed Injectors, 3 or more	\$39.95 each
<b>Hull Bottom Painting</b>		Service Dept. Special H/L	\$5.00 per ft	Side Feed Injectors, 2 or less	\$55.00 each
Painted Bottoms:		Haul Off Trailer For Bottom Paint	Time @ \$110.00 p/hr	Injector Test Fail, No Cleaning	\$15.00 each
Up to 28 ft	\$19.00 per ft	Emergency Haul Out Charge	\$11.00 p/ft ea. way		
29 ft - 36 ft	\$21.00 per ft			<b>Outdrive &amp; Running Gear Anti-Fouling</b>	
37 ft - 44 ft	\$22.00 per ft	<b>Cleaning &amp; Detailing</b>		* Prep & Anti-foul Stern Drive and	\$177.00
45 ft & above	per quote	Exterior Boat Wash - up to 25 ft	\$9.50 per ft	Transom Assembly - Single Engine	
New or Bare Bottoms:		26 ft to 42 ft	\$12.00 per ft	* Prep & Anti-foul Stern Drive and	\$317.00
Up to 28 ft	\$45.00 per ft	*Add \$2.00 per ft extra for flybridge boats		Transom Assembly - Twin Engines	
29 ft - 44 ft	\$52.00 per ft	Wash & Wax Hullsides -		* Prep & Anti-foul Trim Tabs	\$64.00
45 ft & above	per quote	up to 25 ft	\$16.00 per ft	* Inboard Engine Running Gear	per quote
<i>*Includes normal prep time, parts &amp; labor</i>		26 ft to 42 ft	\$18.00 per ft	<i>*Excessive growth or corrosion per quote</i>	
<i>*Excessive prep time needed per quote</i>		Wash & Wax Topsides -			
<i>*New/Bare includes interprotect barrier coat system</i>		up to 25 ft	\$17.00 per ft	<b>Misc. Services</b>	<i>*Plus parts on all rates</i>
<b>Tune Up's</b>		26 ft to 42 ft	\$19.00 per ft	Sea Trial Boat & Overview Systems	\$200.00
Outboard Motors:	<i>*Plus parts on all rates</i>	<i>*Add \$2.00 per ft extra for flybridge boats</i>			
1 - 3 Cylinders	\$117.00	Clean and Polish Brightwork	Time @ \$85.00 p/hr	Battery Charging & Jump Starts	\$25.00
4 Cylinder	\$217.00	<i>*Cabins, Carpets &amp; Canvas Cleaning Per Quote</i>		Pump Out Waste Holding Tank	FREE
6 Cylinder	\$244.00	<i>*Compounding needed by quote</i>			
8 Cylinder	\$265.00	<b>Oil Changes</b>	<i>*Plus parts on all rates</i>	Shrink Wrap Removal & Recycle	to 30' \$75.00 31' & above \$100.00
Inboard & Inboard/Outboard Engines:		Four Stroke Gas Engines	\$100.00	Mobile Marine Service	per quote
4 Cylinder	\$207.00	Diesel Engines	\$150.00*	<i>*travel time included</i>	
6 Cylinder	\$224.00	Generators	\$90.00		
8 Cylinder	\$254.00	Outboard Lower Unit Lube Chg.	\$50.00		
		Stern Drive Lube Change	\$50.00		
<b>Commissioning Services</b>		Inboard Transmission Fluid Chg.	\$100.00		
Comm. Engine	\$100.00	<i>*Normal engine access</i>			
Comm. Water Sys.	\$67.00 plus parts				
Comm. Head Sys.	\$67.00 plus parts	<b>20 - 100 Hour Check Up's</b>	<i>*Plus parts on all rates</i>		
Comm. A/C Sys.	\$67.00	Outboard Motors	\$250.00		
Comm. Generator	\$87.00	Inboard & I/O Engines	\$320.00		
R&R Zincs Single Eng.	\$67.00 plus parts	<i>*Haul and launch not included</i>			
R&R Zincs Twin Eng.	\$87.00 plus parts	<b>Power Purge Hydraulic Steering</b>	single engine \$105.00		
Boat & Eng. Sys's Overview	\$67.00	<i>*Plus parts on all rates</i>	twin engine \$135.00		